

Trip Report

Country Visited: UGANDA

Dates of travel: 06/16 -07/16/2010

Travelers name: GERTRUDE NAKAKEETO

Purpose of Trip: Data collection for Master's Thesis

The aim of the trip was to conduct a survey on the sanitary and phytosanitary measures used in the trade of agricultural products, specifically maize, rice, tomatoes and plantain. This survey is part of the Africa Food Security Initiative IPM CRSP project. This project is intended to identify trade bottlenecks in West Africa and East Africa. The survey targeted exporters and importers of major food staples in Uganda. Other stake holders in the trade arena were also interviewed such as the Ministry of Trade, Ministry of finance and Ministry of Agriculture and their respective operational bodies such as Uganda Export Promotions board and Uganda National Bureau of Standards which operate under the umbrella of Ministry of trade.

Description of Activities/Observation:

The survey consisted of collecting baseline data from the exporters and importers that will be used to evaluate the impact of sanitary and phytosanitary measures in agricultural trade. Further analysis of this information will be done to determine the welfare impacts of these regulatory measures. In addition, secondary data was collected from national and international agencies working within the framework of agricultural trade. Some of this information will be used to describe the past, current situation, and future prospects the Uganda government in relation to sanitary and phytosanitary measures in agricultural trade. The major activities employed include:

Activities:

- 1) Preparation for the field.**

Making appointments:

Given the nature of the respondents for this study, prior arrangements for the meetings were a must. Google searches yielded a few contacts but most of the useful respondents were obtained

from the Uganda Export Promotions Board database. These were contacted through phone calls in order to fix appointments with them in advance. Other contacts were simply referred to by friends.

Tool testing:

The checklist was tested for its suitability to yield the expected responses from the respondents. A few changes were made in areas where questions seemed a bit ambiguous and confusing. Four people from different fields were used, the coordinator of Horticultural Export Association of Uganda (HORTEXA), the business consultant of TECHNOSERVE, scientist from Central International and Tropical Agriculture (CIAT) and one exporter.

Change of Plan:

The responses obtained from the four stakeholders resulted in a plan modification. Because the initial plan had anticipated yielding all the necessary information from the exporting and importing companies, the pretesting stage revealed that some details could not be obtained this way. Therefore a new plan for approaching both Government and International agencies related to agriculture and trade was identified as necessary.

2) Survey implementation and sites visited

Locations and distribution of respondents:

Most of the exporting and importing companies surveyed are located in Kampala, Wakiso, Mpigi, and Busia districts. These four districts fall into two regions. Kampala, Wakiso, and Mpigi are in the central region while Busia is in the Eastern part of Uganda. This distribution was chosen to cover the three main means through which exporters and importers move their agricultural products into and out of Uganda. In this study, exports and imports move by land, air, and water. This variation was considered to check for consistency of the SPS measures for goods crossing the border in the three means. These three modes also define the nature of markets served. On the export side, most of the exports leaving Uganda by land are destined for neighboring countries (i.e. countries within the African region), while those leaving by air are normally destined for countries out of Africa such as in the European Union. As for water, it depends on the nature of the goods, but they are normally imports of very heavy loads. Like

imports of industrial and farm machinery, food wagons etc. The furthest area reached was Busia which is 175miles from Kampala and Luzira port bell which is 8miles from Kampala.

Sampling:

Exporters were purposively selected from the existing list of exporters from UEPB. This was done because the study is very specific in terms of products dealt with. Also, exporters of agricultural commodities specifically maize, rice, tomatoes and plantain are not many. Some were reached by the use of another method since some of the traders are operating as individuals and are not registered with the Uganda export promotions Board. The total number of companies and individual surveyed is given in table 1 below. Other sources visited are indicated in table 2 below.

Data entry and cleaning

Out of the 328 export companies that are registered with the Uganda Export Promotions Board (UEPB 2009), 80 companies are dealing in agricultural exports and only 37 were surveyed. This was because some of the companies deal in other agricultural products other than maize, rice tomatoes and plantain. Other companies could not be easily accessed due to failure to communicate and locate them.

Observations

The results discussed below are general results based on the reactions obtained from the respondents.

A large share of agricultural products leaving Uganda to the surrounding countries of Kenya, Tanzania, Burundi, Rwanda, and DR Congo go through informal means. This means therefore that no sanitary and phytosanitary regulations are followed in this kind of trade. It all depends on the individuals involved to ensure food safety. All the companies targeting more formal markets, especially out of the African region, were found with structures that they use to fulfill some of the requirements. Also, different companies are faced with different requirements depending on the nature of the client or target market. Detailed data collected will be summarized and utilized in my thesis.

List of contacts made.

Table 1: Export companies contacted

Company Name	Address		Contact Person	Products Exported
AGRI-TRUST (U) LTD.		Kampala	Ibyisintabyo Chris - Managing Director	Honey & Fresh Fruits (Pineapples, Passion Fruits etc)
AKHCOM LIMITED		Kampala	Suresh .K. Menon – Director	Sugar & Rice
ANDALALAPO INDUSTRIES LTD.		Kampala	Aburek Moses - Managing Director	Cereals and Grains (Agricultural Produce)
ASEEL IMPEX LTD.		Kampala		Fruits and Vegetables
BETTSE FARM INTERNATIONAL		Kampala	Kalyango Elizabeth – Director	Agricultural Produce
BISSMA UGANDA LIMITED		Kampala	Hiteshkumar N. Patel (Country Manager)	Cereals & Oilseeds (Beans, greenmung, Soya Beans, Sesame Seeds)
BUSIA PRODUCE DEALERS MULTI-PURPOSE CO- OPERATIVE SOCIETY		Busia	Mr. Ngereza David – Manager	Agricultural Produce (Maize, Beans, Rice, Soya, Millet etc)
Busukuma Young Farmers Association		Kampala		Hot Pepper, Matooke, Okra, Sugarcanes & Sweet Potatoes

DUBAI HOLDINGS (U) LTD.		Kampala		Flowers, Fresh Fruits & Vegetables and Fresh Fish
EAST AFRO FOODS (U) LTD.		Kampala	Mr. Onyango J Bolahs – Director	Froze Foods
EBENEZER CHEAP STORES		Kampala	Kamya Fred - Executive Director	Fruits & Vegetables
EDLANTERN UGANDA LTD.		Kampala	Edward W. Lutaaya - Managing Director	Foods, Fruits and Vegetables
EURO GREEN LIMITED		Kampala		Fresh Fruits & Vegetables
EXPORT TRADING Co. (U) LTD.		Kampala	Mr. Bharat Patel – Director	Agricultural Commodities & Coffee
Export Trading Company (U) Ltd.		Kampala		Agricultural Commodities
FFP (U) LTD.		Kampala	Kanyije James - Managing Director	Fruits & Vegetables (Hot Pepper, Okra, Matooke, Egg Plant and others)
FOOD CONCEPTS		Kampala	Julius Mugume - Director	Agricultural Produce & Food Stuffs
GALAXY (U) LTD.		Kampala	Mutazindwa Abdul – Director	Fresh Bananas & Dry Beans
Gittands Agro Limited		Kampala	Dr. Sseruwagi Peter – Director	Fruits & Vegetables
GODDIE GLOBAL AFRO-FOOD PRODUCTION LTD.		Clock Tower,	Kato Joseph Ssemuleme – Director	Agricultura Produce & Fish

		Kampala		
Good Seeds Investment (U) Ltd.		Kampala	Rosemary Namirembe	Fresh and Dried Fruits, Vegetables, Cereals and Nuts, matooke, sweet potatoes.
HORNBIZ INVESTMENTS LTD.		Kampala	Byanyima .T. Eliman - Managing Director	Cereals, Fruits & Vegetables
JAX LOGISTICS		Kampala	Jamil Kawuma - Managing Director	Cereals, Vegetables, Beef & Beef Products
JIT MANUELA INTERNATIONAL (U) LTD.		Kampala	Bryan Jumba - Director	Fresh & Processed Fruits & Vegetables
KIMU FRESH AND GENERAL (U) LTD.		Kampala	kirunda George - Director	Fruits & Vegetables
KNOTA BUSINESS SERVICES (U) LTD.		Kampala	Nkoola .K. Nicholas – Director	Agricultural Produce
MUHUMUZA R. WILSON & SONS		Busia	Mrs. Zainabu Muhumuza – Accountant	Cereals & Other Agricultural Products
MUTAMBUZE ROGERS		Busia	Mutambuze Rogers	Cereals & Oil Seeds
NAMAKULA ROSEMARY .M.		Kampala	Namutebi Agnes – Manager	Maize, Rice & Beans
OLAM (Uganda) Ltd.		Kampala	Ratilal Jain - Director	Coffee, Cocoa, Simsim, Cotton & Maize

RIB ENTERPRISES LIMITED		Kampala		Maize (Unprocessed)
RUNONI TRADERS LTD.		Kampala	Samuel Katamba Muhoozi – Director	Food Stuffs (Maize & Beans)
SM IMPEX LTD.		Kampala	Ssekayombya Stephen - Managing Director	Fruits & Vegetables
TREASURE BUSINESS CONSULT LTD.		Kampala	Constant Opus - Director	Agricultural Produce (Maize, Coffee, Beans, Simsim, Beef & Cocoa)
TUMUHIMBISE MOSES ENTERPRISES		Kampala		Maize & Beans
UNGA GENERAL ENTERPRISES		Kampala	Ms. Namakula Rosemary	Agricultural Produce & Food Products (Maize, Beans etc.)
AMFRI FARMS		Kampala	LILIAN ANGUPARU	Organic fruits and cereals

Table 2: Other data sources

Organization /Agency	Contact person(s)	Kind of information obtained
Ministry of Tourism, Trade and Industry	Daniel Mutawunga (Commissioner) Byarugaba Joseph Tumwesigye (Commercial officer)	Trade policies SPS policy (Uganda) SPS policy (EAC)
Ministry of Agriculture, Animal Industry and Fisheries	Kamayombi Bulegeya (Commisioner) Ephrance Tumuboine (SPS specialist) Robert F. Karyeija Ass Commissioner	Sanitary and Phytosanitary Station reports.
Bank of Uganda	Kenneth Egesa Kalule Emanuel Justine Nanyonjo	Informal trade data and reports
Ministry of Finance Planning and Economic Development	Resource center	Policy documents under trade
Uganda National Bureau of Statistics	Resource center	Trade Data
Uganda National Bureau of Standards	Maurice Musuga (information manager) Resource Center	Standards for Tomatoes, Rice and Maize.